

**NICHOLAS B. MARTORANO**

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[www.martorano-assoc.com](http://www.martorano-assoc.com)

EXPERIENCE

- 1990-Present **Principal**, Nicholas B. Martorano & Associates, Melrose, MA  
Business advisors and consultants to management. Areas of concentration include management audits, strategic planning, financial reporting, accounting, cost control, improvements and turn around situations.
- 1988-1990 **Chief Operating Officer**, Del Construction Co. Inc., Weymouth, MA  
Oversaw all financial and operational areas of three profit centers: general contracting, development and property management. Responsibilities included general accounting for corporation and limited partnerships, project management and job costing for \$10 to \$15 million construction and property management of all real estate holdings.
- 1986-1988 **Chief Financial Officer**, The Middlesex Corporation, Chelmsford, MA  
Duties for road construction general contractor included: review of financial and administrative functions and implementing systems, increasing automation, controls and improvements for general accounting, budgets, forecasts and management reports. Liaison with bank and surety. Supervised staff of eight.
- 1977-1986 **Vice President of Finance** Soep Companies, Inc., Malden, MA  
Responsibilities for multi-company painting and drywall contractor and distributor included: accounting department, monthly financial statements for six corporations, financial planning, credit and collections for 500 accounts, payroll for 250 employees, liaison with financial institutions and surety, in-house data processing and supervision of staff of six.
- 1976-1977 **Controller**, Thomas Construction Corporation, Winthrop, MA  
Duties for developer and general contractor included: monthly financial statements for parent company and two divisions, supervision of accounting function and staff of four, in-house data processing, collections, payroll for 125 employees and administration.
- 1968-1976 **General Manager**, R.A. Caputo Co., Inc. Belmont, MA  
Responsibilities for general contractor specializing in renovations included: subcontract negotiations, liaison with contracting agencies, architects and engineers, weekly payroll of 30 employees, collections and supervision of three. Originally hired as accountant performing general accounting duties and preparation of cost estimates for contract bids. Returned after two years of active duty.
- Education: MBA Suffolk University  
M.Ed. University of Massachusetts  
BS Bentley College